



Indian Expansion Made Simple  
Market Entry & Business Expansion

# Our Mission



ALTIOS supports fast-growing SMEs and mid-cap companies for new market entry and worldwide expansion. M+V is the part of the ALTIOS Group that enables foreign companies to grow in India. We simplify our clients' external growth across all 3 stages of internationalisation:

- 1. Market Expansion:** Identifying growth opportunities
- 2. Organic Growth:** Facilitating local operations management
- 3. Accelerated Growth:** Accelerating expansion in India

Thanks to its 35 years of experience and its growing presence in the most strategic global markets, ALTIOS has become the ideal business partner for internationalisation, solving market, HR, administrative and compliance issues.

**We minimise risks, avoid costly mistakes and accelerate business expansion in the Americas, EMEA, and APAC.**

***We are Hands-on business partners & Strategic advisors***



# Key Facts - Globally

 **35**

Years of experience  
(1991-2026)

 **25+**

Global reach in the 25 largest global  
markets

 **40+**

Global and well-positioned network of  
offices

 **1,500+**

Global expansion  
projects every year

 **15**

Partners  
on 4 continents

 **12,500+**

Cross-border  
projects completed

 **500+**

Passionate, energetic &  
operational experts

 **1**

Trusted partner  
for global expansion

  
**ALTIOS**

## ***Our Values***

*Listening*

*Agility*

*Team Spirit*

*Entrepreneurship*

*Passion*

*Responsibility*

# Key Facts - India

 **25+**

Years of experience  
(1991-2026)

 **25+**

Global reach in the 25 largest global  
markets

 **8**

Well-positioned network of offices across  
the country

 **350+**

Foreign subsidiaries  
administrated

 **1,700+**

Payroll/Employee-Life  
Cycle Management per  
month

 **€150+**

Throughput per Annum

 **220+**

Passionate, energetic &  
operational experts

 **1**

Trusted partner  
for global expansion

## Our Values

*Listening*

*Agility*

*Team Spirit*

*Entrepreneurship*

*Passion*

*Responsibility*

# Global Footprint & Local Knowledge

Global Experience in 25+ Expanding Markets



Internationalise  
with **ALTIOS 360**

Indianise  
with **M+V 360**

## EMEA

- UK
- France
- Belgium
- Germany
- Poland
- Czech Republic
- Switzerland
- Italy
- Spain
- Portugal
- U.A.E.
- Saudi Arabia

## AMERICAS

- USA
- Canada
- Mexico
- Brazil

## APAC

- India
- Bangladesh
- China
- Singapore
- Vietnam
- Malaysia
- Thailand
- Australia
- New Zealand

## Offices in India

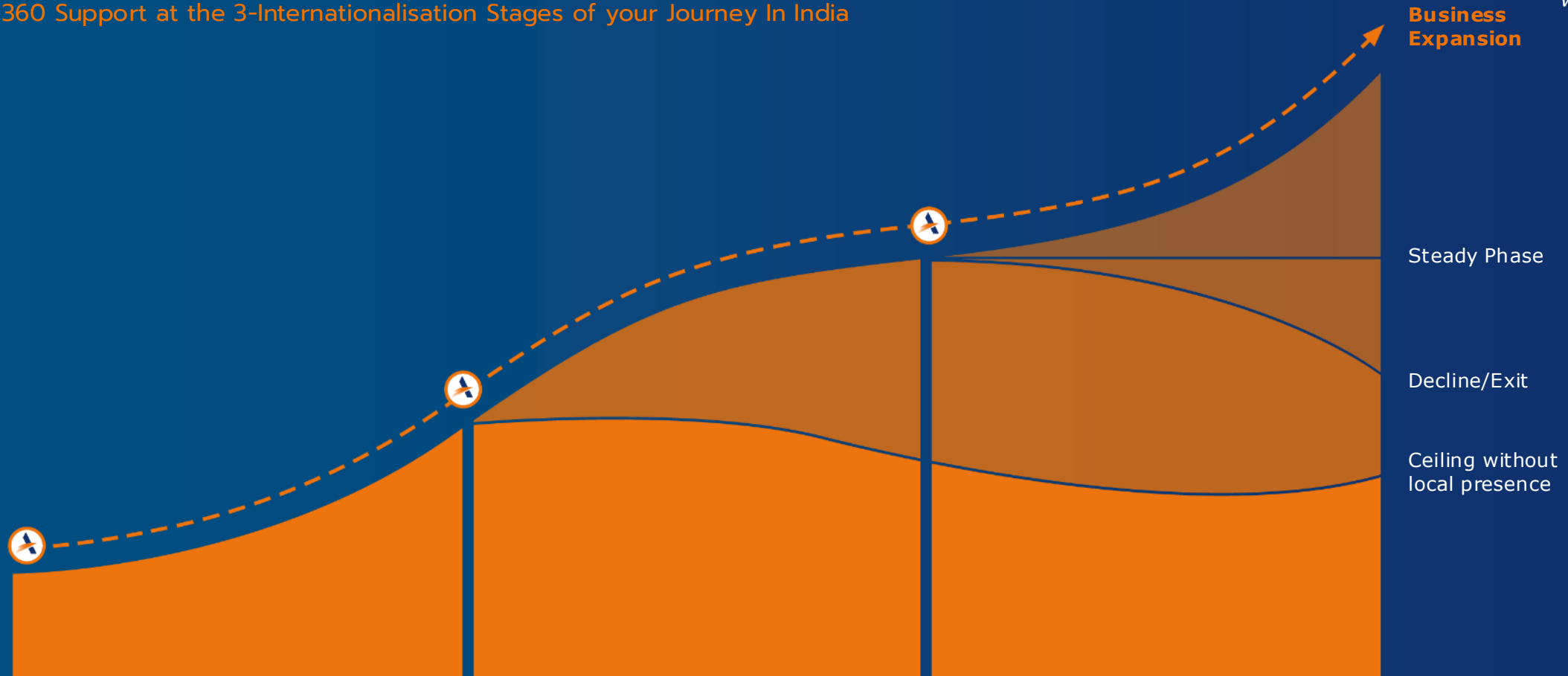
- Delhi
- Gurugram
- Bangalore
- Chennai
- Pune
- Hyderabad
- Ahmedabad
- Mumbai



# India Business Expansion Solutions

360 Support at the 3-Internationalisation Stages of your Journey In India

Indianise  
with **M+V 360**



## MARKET EXPANSION

- Market Prioritisation
- Market Entry & Business Development
- Executive Mentoring & Masterclass
- Sustainable Sourcing & Procurement

## ORGANIC GROWTH

- Executive Search & Talent Acquisition
- Incubation, Payroll Mgt & HR Services
- Subsidiary Incorporation, Accounting & Tax
- Supply Chain Management

## ACCELERATED GROWTH

- Cross-Border Acquisition & Post-Merger Integration
- Interim Management
- Industrial Site Selection
- Global FDI Representation

# SOLUTIONS FOR OUR CUSTOMERS

Strategic services for every step of Indianisation

## MARKET EXPANSION

- Market Prioritisation
- Market Entry & Business Development
- Executive Mentoring & Masterclass
- Sustainable Sourcing & Procurement



## ORGANIC GROWTH

- Executive Search & Talent Acquisition
- Incubation, Payroll Mgt & HR Services
- Subsidiary Incorp., Accounting & Tax
- Supply Chain Management

## ACCELERATED GROWTH

- Cross-Border Acquisition & Post-Merger Integration
- Interim Management
- Industrial Site Selection
- Global FDI Representation

# Our Services

## 01. Market Expansion

M+V supports companies entering the Indian market, as well as established businesses seeking further growth.

Each project is customised to client's specific needs and objectives and can be conducted at a local, regional or national level.

Our Market Expansion services include:

### Market Prioritisation

- India expansion scan
- High-potential markets selection
- Growth strategy in India

### Market Entry & Business Development

- Market entry & expansion strategy
- Partner due diligence & Sales channel setup
- Lead generation support

### Executive Mentoring & Masterclass

- Senior advisor
- Coaching and training

### Sustainable Sourcing & Procurement

- Supply chain optimisation
- Sourcing strategy & supplier search

Indianise  
with M+V 360



### Your Benefits



Facilitate  
Market Entry



Reduce Cost  
& Time



Extend  
Resources



Optimise  
Growth

# Our Services

## 02. Organic Growth

M+V offers a comprehensive suite of financial, tax, payroll, and administrative services to support India expansion, including company formation, subsidiary management, accounting, bookkeeping, audit assistance, reporting, IT & ERP support and much more.

Our Organic Growth services include:

### Executive Search & Talent Acquisition

- Executive Search
- Assessment & onboarding support
- HR advisory (regulations, salary, benefits, mobility, visa...)

### Incubation, Payroll Management & HR Services

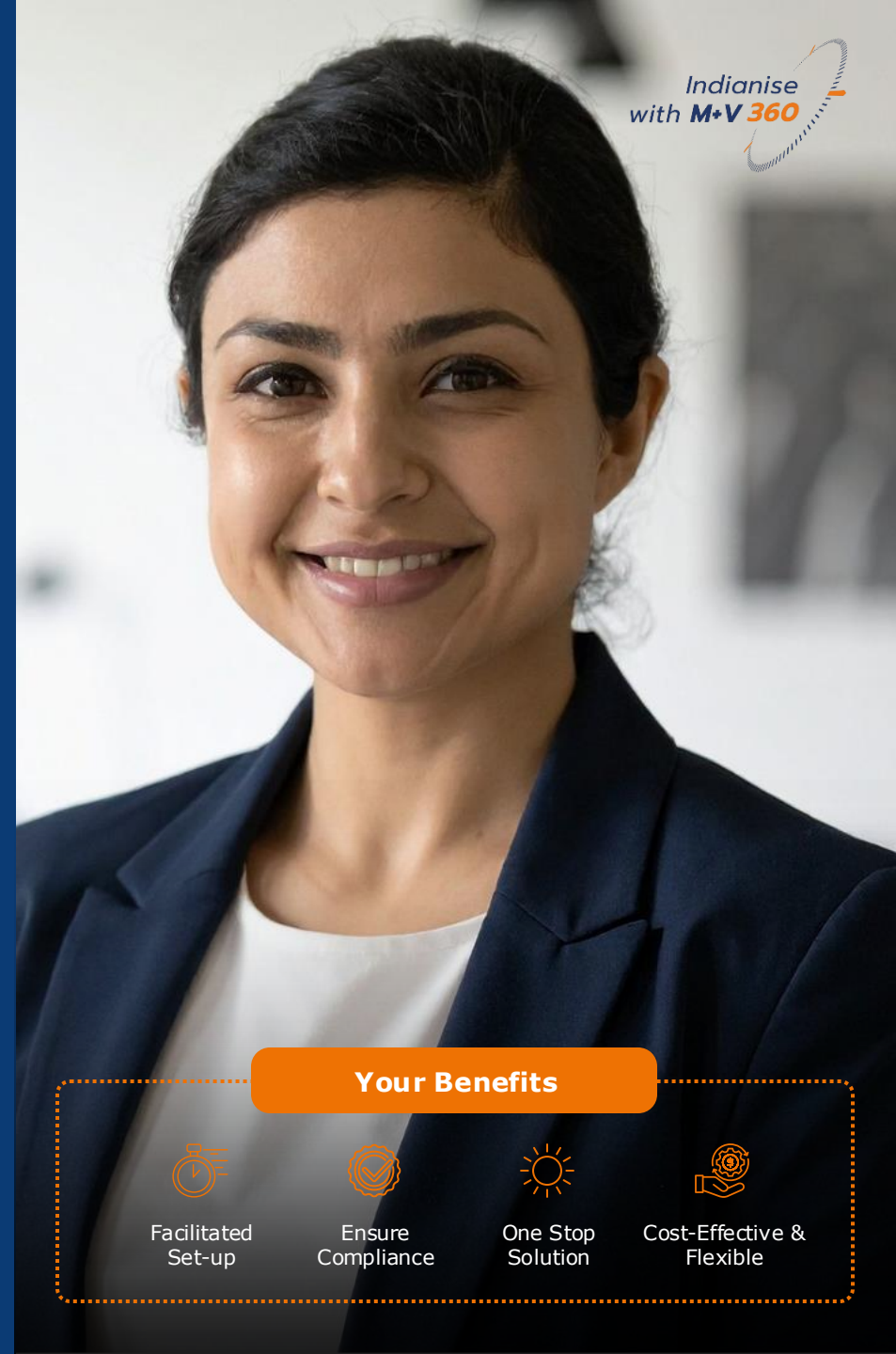
- Payroll hosting & HR services
- Local compliance processing with global reporting
- Domiciliation services, flexible office space

### Subsidiary Incorporation, Accounting & Tax

- Company registration & directorship solutions
- Accounting, invoicing, payment & monthly reporting
- Tax, financial statements & compliance

### Supply Chain Management

- Order processing & management
- Shipment, warehousing, domestic transport
- Sales nationwide, local invoicing



### Your Benefits



Facilitated  
Set-up



Ensure  
Compliance



One Stop  
Solution



Cost-Effective &  
Flexible

# Our Services

## 03. Accelerated Growth

To achieve rapid and impactful market penetration, external growth is often the most effective strategy. M+V delivers targeted acquisition support, including opportunity identification, evaluation, negotiation management, and due diligence.

For companies seeking proximity to customers through a local industrial presence, M+V leverages over 25 years of experience to design and deliver manufacturing projects.

Our market expansion services include:

### Cross-border Acquisition & Post-Merger Integration

- M&A strategy
- Completion of the acquisition (search, valuation, LOI, DD, SPA, ...)
- Governance & organization and Senior advisor support

### Interim Management

- Interim leadership for smooth market entry and transitions
- Local team setup and alignment with global strategy

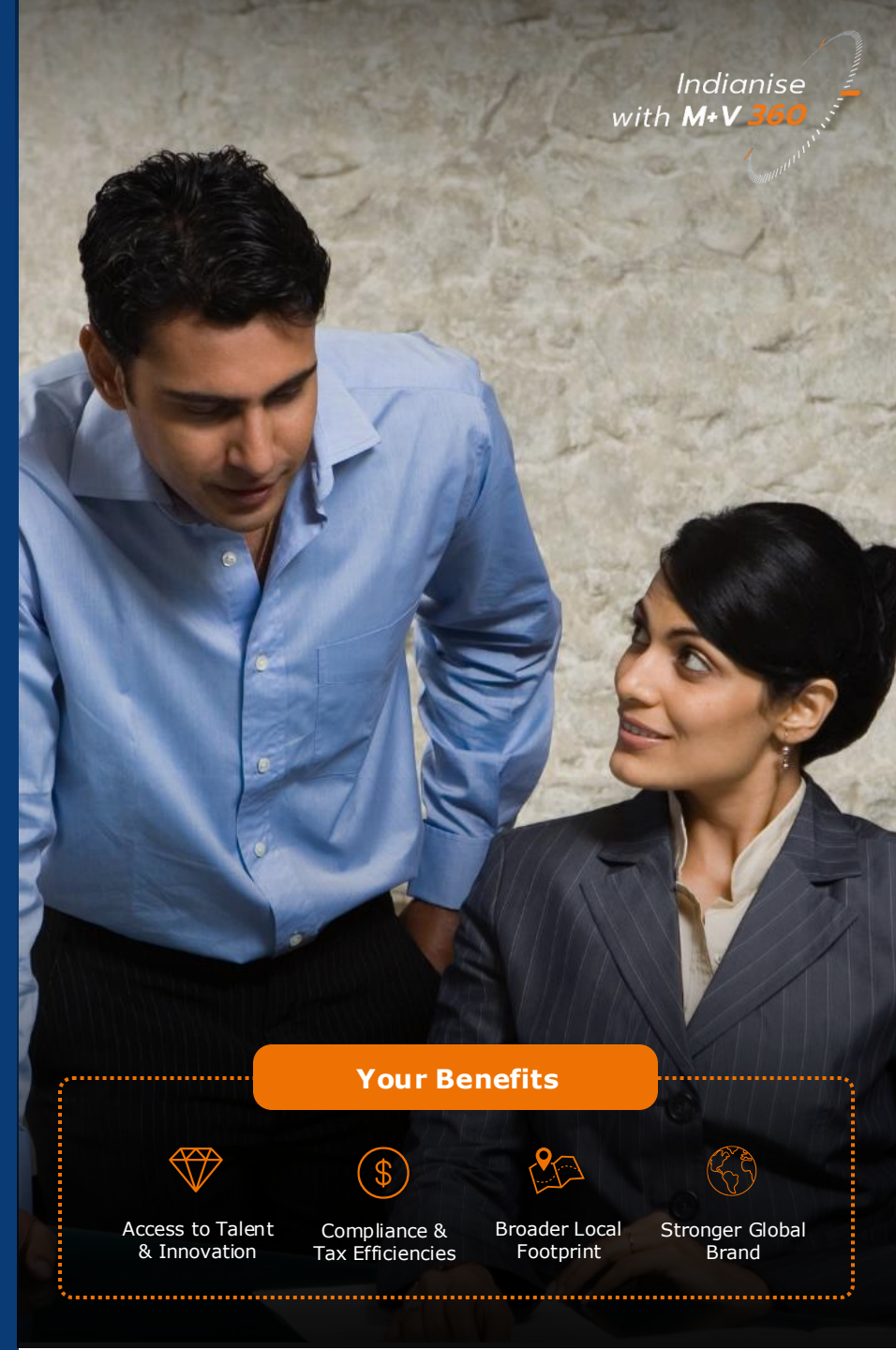
### Industrial Site Selection

- Industrial strategy (clients, suppliers, workforce, logistics, utilities, business climate, tax, costs, ...)
- Economic incentive (cash grants, tax credits, payroll/utility rebates, training programs, ...)
- Location selection

### FDI Representation

- Lead generation (special events, trade shows, road shows)
- In-market representation

Indianise  
with M+V 360



### Your Benefits



Access to Talent  
& Innovation



Compliance &  
Tax Efficiencies



Broader Local  
Footprint



Stronger Global  
Brand

# Our Clients

Supporting the most ambitious companies on the globe  
*is simply exciting!*

## Expertise, experience and networks in major growth sectors



Services & Technology



Agriculture, F&B and Food Processing



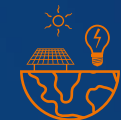
Manufacturing



Healthcare & Pharma



Logistics & Transportation



Energy & Environment



Consumer Goods & Retail



Infrastructure & Construction

# Our References

A Selection of our 12,500+ International Clients In India

Indianise  
with **M+V 360**



# Global Partnerships



Indianise  
with **M+V 360**

**We Partner With...**

- Government Agencies
- International Banks
- Private Equity Firms
- Trade Associations
- Law Firms & Consulting Firms

To Make your International Easy

# Why Choose us?

Internationalise with Altios, Indianise with M+V



## Internationalise **360**

Global Footprint & Global Business Expansion

### 1. Global & Local

- Single Point-of-Contact
- Proximity, Speed & Ease

### 2. Full Support

- At All Stages of your Expansion
- Cost-Effective Approach

### 3. Global Ecosystem

- Huge Networks Across India and Around the Globe
- Fast-Tracking Growth

### 4. Entrepreneurial Mindset

- 35 Years of Experience – 25 in India
- Run by Founders with Multicultural Teams

*Internationalise  
with **ALTIOS 360***



Atul PANDEY  
Manager - Marketing

a.pandey@altios.com  
T. +91 124 412 1643  
M. +91 884 009 6422

 altios-international

 info@altios.com

 altios.com