

## ➔ I recommend M+V ...



"Sourcing in India cuts costs without quality. It takes time and knowledge to find the right partner for your products, and working Maier Vidorno Altios can cut that time by 75%"

**Ruediger Schroeder**  
Director Sourcing  
M+V Altios India

## ➔ Corporate Profile

M+V Altios has a team of 180 employees in Finance & Accounting, Sourcing, Supply Chain and Order Execution, HR, IT & ERP as well as a team of Company Secretaries; all supported by our in-house recruitment and consulting teams. We operate from NCR, Bangalore, Mumbai, Chennai and Pune. For over 20 years, we have successfully supported more than 1500 companies.

## ➔ For more information

visit [www.maiervidorno.com](http://www.maiervidorno.com)  
call +91 124 4342300 or  
write to [info@mv-altios.com](mailto:info@mv-altios.com)

# SOURCING IN INDIA

**M+V Altios supports you through all the phases needed for sourcing from India.**

Sourcing has never been more important. Global disruptions in the supply chain have highlighted the need for transparency and stability - and the need for alternatives. India is a serious option for many industries - especially with local expert support.

India is developing fast to become a major manufacturing hub and is projected to be the 3rd largest Economy by 2050. India is still complex to understand for many decision-makers. But sourcing from India can be easy with the right partner.

**M+V Altios can offer the support needed for finding reliable Indian partners for European SMEs:**

### ➔ Find you the Right Partner

Navigate this vast country and the many cultures of India with our help

### ➔ Ensuring the Desired Specifications and Quality

We find suppliers with the expertise you need in your industry with the Quality Systems, up-to-date and capable Logistics and process technologies to produce the material needed

### ➔ Get the Best Quotation

During the selection stage, we develop a structured evaluating the supplier to help you find the right partner and help you negotiate with the Buyer on price and terms or it will be done

### ➔ Ensure the Delivery Schedules

We check purchase ordering capacity - both quantity and quality - to enable seamless movement of raw materials and goods.

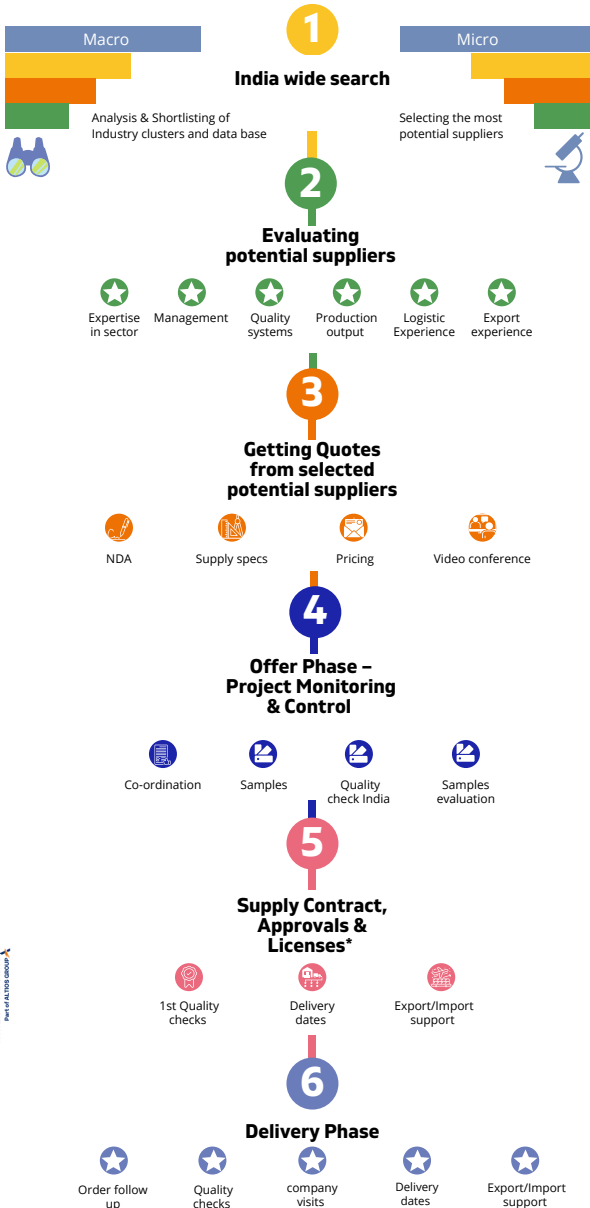
**What makes M+V Altios Sourcing from India so special?**

M+V Altios has the unique knowledge and skill to provide an experienced team that can manage all aspects of setting up sourcing - both technical and commercial. Not only do we have the local knowledge to identify suitable suppliers, and help clients to find the best and most reliable partners, but we can ensure that all the client's requirements are met because we understand.

In addition, M+V Altios in India acts during the evaluation process, the contract negotiations, and the supply chain as your partner to ensure a smooth decision process and well as delivery execution.

# YOUR SOURCING MANAGER

M+V Altios manages all aspects of your sourcing partner search effectively



## ➔ The secret to success



M+V Altios also takes care of the all administrative, commercial management

(Finance, Accounting, Compliance) of your project.

## ➔ Stay in control

- ➔ Regular progress reports on all aspects
- ➔ Close coordination with all Stakeholders
- ➔ Timely escalation
- ➔ Cash Flows & Cost Tracking
- ➔ Regular cost analysis
- ➔ Managing changes or delays
- ➔ Regular safety monitoring & noncompliance notices
- ➔ Setting & monitoring quality standards
- ➔ Ongoing support for external accounting