

➔ **I recommend M+V ...**



"With the incubation solution from Maier+Vidorno, we successfully placed our

products in the Indian market and established valuable product market presence, which we can now build on further with our own subsidiary."

Falk Tzchichholz
Sales Manager Export,
Kjellberg Vertrieb GmbH

➔ **Corporate Profile**

M+V Altios has a team of 180 employees in Finance & Accounting, Sourcing, Supply Chain and Order Execution, HR, IT & ERP as well as a team of Company Secretaries; all supported by our in-house recruitment and consulting teams. We operate from NCR, Bangalore, Mumbai, Chennai and Pune. For over 20 years, we have successfully supported more than 1500 companies.

➔ **For more information**

visit www.maiervidorno.com
call +91 124 4342300 or
write to info@maiervidorno.com



LOW RISK MARKET ENTRY FOR INDIA

A Special Solution for your Business Development

Want to check if India's market is right for your business? Business development and brand building without Indian bureaucracy - Our Business Incubator is the ideal solution for you. If you are not sure whether India is right for you, you need to test the market in a safe and cost- effective way before making large investments. Get an expert to deal with the complex operational environment, so you can focus on building an India strategy and identifying business opportunities.

Business Incubator - a real alternative for your entry into India:

- ➔ Solid and secure presence in India
- ➔ No bureaucratic hassles
- ➔ No expense of local establishment
- ➔ Dedicated Indian team
- ➔ Complete control on annual budget spend
- ➔ Complete back-office management

A perfect solution for early investments to recruit, employ and manage the sales performance and business development of a team in India. While you guide your dedicated sales team and focus on exploring genuine business opportunities, we provide the organizational framework and manage your back-office.

GET AN EDGE WITH E-COMMERCE IN INDIA

Reach every corner of India



E-commerce is transforming the way business is done in India. The Indian e-commerce market is expected to grow to US\$ 200 billion by 2026. Growing smartphone users will increase India's total internet user base to 829 million by 2021. But the current FDI policy restricts foreign investment in e-commerce, making it hard for foreign companies to tap into the boom.

The only way for a foreign company to sell online is by partnering with an Indian company (importer, distributor, or a Joint Venture with a minority foreign shareholding). This partner can display the products on web-portals, invoice, and collect payments. This is not ideal for all companies because it can reduce transparency - especially in product pricing, customer care and after-sales service.

Benefit from M+V's e-commerce platform:

- ➔ Registration on "Online Market Places" in India like Amazon, Snapdeal, Flipkart, Myntra, etc.
- ➔ Tailor-made platform for importing, warehousing, invoicing & retail sales with complete distribution & logistics solution.
- ➔ Online advertising in India.
- ➔ Customized sales & performance reports – Lead from a distance.
- ➔ Complete control of your India business with 100% transparency and compliance.

➔ Why work with M+V?

- ➔ 20 years of experience supporting foreign companies do business in India
- ➔ Hands-on experience in managing complete operations for foreign companies in India
- ➔ Expertise across 20+ industries in India
- ➔ Handle 100+ different product categories
- ➔ Supply Chain team handles a yearly throughput of over US\$5 billion

➔ Don't miss out

M+V's practical business solutions help you;

- ➔ Sell online in India
- ➔ Be 100% legally compliant
- ➔ Remain in full control

Get in touch with our experts to know more about selling in India through the e-commerce platform.