

### (I) I recommend M+V ...



"Maier+Vidorno understands challenges in business in the Indian business

environment and provides solutions."

#### **René Plüs** CFO, Member of the Board Regent Beleuchtungskörper AG

# Corporate Profile

Maier+Vidorno has a team of 150 employees in Finance & Accounting, Supply Chain and Order Execution, HR, IT & ERP as well as a team of Company Secretaries; all supported by our in-house recruitment and consulting teams. We operate from NCR, Bangalore, Chennai and Pune. For almost 20 years, we have successfully supported more than 1300 companies.

### For more information

visit www.maiervidorno.com call +91 124 4342300 or write to info@maiervidorno.com

# LET US HELP IMPROVE YOUR PERFORMANCE

# Our India business experts can easily fix most of your issues

It is hard to sort out difficult situations when you are based in another country and come from another culture. You may need external help to find out what is really wrong and how to fix it.

Maier+Vidorno has spent almost 20 years supporting foreign companies with all aspects of their business in India.

Your problems may be with systems, employees, your market approach – or a combination. M+V analyzes all critical aspects of your business to identify what needs attention. We can conduct quick and precise assessment (diagnostics) or organize in-depth due diligence as you need – financial, legal, compliance, human resources and operational.

After a successful turnaround, M+V can establish early-warning systems for your India business and make sure that future problems are handled as and when they arise and not only when it is (almost) too late.

#### Diagnostics & due diligence



- Finance & Taxation
- Human resources & payroll
- Import / supply chain management, logistics
- Company law compliance & registration
- Enterprise Resource Planning (ERP)

#### Change management plan & implementation



- Workshop to design roadmap
- Objectives, timeline & costs assessment
- Clean up problems Interdisciplinary teams - Restructure: financial, legal, HR, logistics, ERP
- Interim management



#### Corporate governance

- Directorship on Board of Directors
- External management reviews
- External controlling & reporting





# HANDS-ON SUPPORT WHEN YOU NEED IT MOST

Hire an expert in India to get your business back on track

Whether you are a new entrant into India or an established company, from time to time you may need external help to achieve the organisational goals.

#### When would you need an interim manager?

- Critical Project / Crisis Management
- Organisational Structuring / Re-structuring
- Unexpected Exit / Firing
- Post-merger Integrations
- Under-performing Teams
- Stalled Growth / Financial Losses



Our experts will not only drive your projects and fix your organisational issues, but will assist your internal management with a smooth hand-over to ensure sustainability.

### Common Problems



Over the years, we have seen all sorts of problems, but there are some that are pretty common:

- Lack of financial controls or business reviews
- Problems with partner or distributor
- Ineffective order, inventory &/or spare part management
- Non-compliance with company
- → law and statutory reporting Inappropriate organization or
- compensation structure Issues with targets, key customers &/or industry segments

## (A) Let us help you

We have internal experts who assist several foreign companies across all business functions in India – Finance, Human Resource, Legal Compliance, Import & Export, ERP & IT. Maintaining strict confidentiality and protection of intellectual property rights is our virtue.