



"Outsourcing our back-office administration to M+V in India was the right

decision for us. We value the professional and transparent support."

Chris Staeheli Regional Director Medela AG

# ➔ Corporate Profile

Maier+Vidorno has a team of 150 employees in Finance & Accounting, Supply Chain and Order Execution, HR, IT & ERP as well as a team of Company Secretaries; all supported by our in-house recruitment and consulting teams. We operate from NCR, Bangalore, Chennai and Pune. For almost 20 years, we have successfully supported more than 1300 companies.

# LET US TAKE AWAY ALL YOUR ADMINISTRATIVE HEADACHES

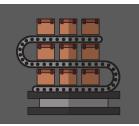
### All our Business Operations Solutions are modular

Most of our 150 employees work on supporting 100s of companies every day with all their back office needs in India. You can choose the services you need on a modular basis and all of them can be integrated with an ERP system, so you have a single smooth system and stay in control.



Bookkeeping Taxation Payroll Corporate Secretary

Import & Order Execution Storage & Logistics ERP Integration Spare Parts Management





visit www.maiervidorno.com call +91 124 4342300 or write to info@maiervidorno.com



CFO inputs HR Management Strategic Advisory - Board Resident Director & Authorized Signatory Performance Management







# **KEEP YOUR FOCUS ON SALES**

## Focus on your sales, while we manage the rest

Grow your business, focus on customers and manage your administration with our help. Let your team focus on sales.

#### You sell

#### National Sales Manager



## Sales Strategy Marketing

CRM Distribution Price

#### **Team Manager Regional Sales** Area Sales Sales Executives

#### Servicing Servicing Strategy

CFO

- Accounts
- Financial Analysis
- Banking - IFRS & Reports
- Taxation & GST
- Compliance

#### **HR Manager**

- Payroll & Benefits
- Social Security

#### Company Secretary

- Corporate Work - MCA, ROC, RBI, FFMA - Internal Audit - Licensing &

 $\square$   $\lor$  We manage the rest

- HR Policies

- Registrations

### SOM Manager - Purchase & Import

- Order Processing
- Countrywide SAP
- Inventory
- Distribution
- Local Invoicing - Spare-Parts

#### IT & ERP

- Sales & Service Reporting - Dealer & Distributor Reporting
- Facilities
- All-India office Support - Flexi / Virtual Offices

## The secret to success



Successful companies outsource their administrative needs to M+V

because our quality solutions are cost-efficient with measurable objectives.

To make our offering as flexible as possible, we have developed each module, so it can be tailored to your needs - Don't need to import?, don't take logistics. Only need simple bookkeeping and a trustworthy resident director?, lust take our simple corporate services and additional director support. We have spent almost 20 years developing simple solutions that work for you.

# Let us do the work

- CFO input
- Equity Structuring
- HR Management
- Sales Performance Management
- Strategic Advisory
- Board Membership
- Resident Director & Authorized Signatory
- Logistics Performance Management
- Dealer & Distributor Performance Management