

➔ **I recommend M+V ...**



"With the umpteen customizations, dedication and process orientation to

Ivoclar, Maier+Vidorno has proved to us that they are perfect partners in Ivoclar Vivadent's success in India.

K.P. Singh

Director Operations India
Subcontinent and OpEx Asia
Ivoclar Vivadent India.

➔ **Corporate Profile**

Maier+Vidorno has a team of 150 employees in Finance & Accounting, Supply Chain and Order Execution, HR, IT & ERP as well as a team of Company Secretaries; all supported by our in-house recruitment and consulting teams. We operate from NCR, Bangalore, Chennai and Pune. For almost 20 years, we have successfully supported more than 1300 companies.

➔ **For more information**

visit www.maiervidorno.com
call +91 124 4342300 or
write to info@maiervidorno.com

HASSLE-FREE TRADING IN INDIA

Seamless process flow is key to trading excellence

Import & Order Execution



- Coordinate with suppliers, customs and clearing agents
- Verification of import documentation
- Custom Assessment
- Import / Export Registrations & Licenses
- Insurance Management

Storage & Logistics



- Warehouse Coordination
- Inventory Management
- Coordinating local transportation
- Permits & Documentations
- Coordinating Payments
- Spare Parts Management

ERP Integration



- Process integration with SAP
- Seamless and Controlled flow from quotation to PO to delivery and payments
- Product, Inventory & Stock Master data
- Customer / Vendor Master Data
- Periodic Performance Reporting



LET US MANAGE YOUR COMPLETE SUPPLY CHAIN

Everything from order management, customs clearance, insurance, documentation, licenses, storage to local logistics

To succeed in India's complex markets, you need the right mix of professional expertise, proven processes and powerful CRM, so that your Sales Team can focus on sales and customer relationships.

New entrants choose to import and trade in India before considering manufacturing in the country, but struggle with import documentation, compliance, insurance, warehousing and local transport across the different states.

GST (Goods & Service Tax) and other recent initiatives have certainly made it much easier for foreign companies to sell in India, but you still need an expert who understands the bureaucracy as well as can strategize your distribution network to ensure economies of scale in such a vast market.

➔ Why M+V?



M+V manages the daily transactions for many foreign companies and our professional team and IT backbone (ERP/SAP) administer millions of transactions across India. Our clients get Economies of Scale and real time Business-Intelligence combined with our vast experience of India – at a cost that no foreign start up can afford in-house. Our reporting systems give you better process visibility and effective risk management.

➔ Use SAP for control

Our full-fledged Import, Export & Logistics team not only efficiently manages your complete supply chain in a 100% compliant manner but keeps you in full control through SAP integration.

➔ Integrate everything

We understand selling in India, so we designed key support modules you can use together or separately - depending on your company's needs:

- ➔ M+V Corporate Services
- ➔ M+V Integrated Logistics
- ➔ M+V Management